IP Security Solutions.

All together.

Introduction to Mayflex

Our mission is to be the **'Partner of Choice'** in a Connected World - **Powered by Difference**. **Mayflex** is part of **Sonepar**, a global market leader in B-to-B distribution of **electrical products, solutions and related services** with a turnover in excess of 32.4 Billion Euros.

What's in our Security Range?

+ **IP Cameras** – IP Surveillance products suitable for the smallest of sites through to multi location solutions.

+ **Cloud Video Security Solutions** – protect people, property and data anywhere with an open cloud-native approach.

+ **Analogue Cameras** – High definition video, plug and play through coaxial cable.

+ **Video Management Software (VMS)** – Take full control with open platform IP video management.

+ **Image Recording and Storage** – Record, store and access your data and images locally or remotely in an easy and bandwidth efficient manner.

+ **Infra-red and 'white light' Illuminators** – Don't get left in the dark, illuminate your images with our lighting options.

+ **Transmission** – The nuts and bolts to any application, we have a range of quality products to suit any need.

+ **Access Control** – IP network based door access solutions with policy based management software.

+ **Intruder Alarms** – professional wireless intruder alarms.

+ **Access Barriers** – Including Interior Security Gates, External Perimeter Security and Turnstiles.

Why Choose Mayflex?

+ Best in class portfolio of products from the most innovative vendor partners
+ Get all your infrastructure, networking and IP security solutions from one supplier

The Mayflex Team

+ The dedicated security sales team, available to help with your security product selection and system design

+ Our sales team, provide dedicated, expert account management

+ In-house pre-sales, committed to supporting your security requirements

+ The proactive sales team, specialise in our IP Security product range

+ Technical support available on the phone from 8am to 6pm, 5 days a week

Security Vendors

AEM provides solutions for testing data cable, networks and security camera installations.

Avigilon Alta empowers organisations to protect people, businesses, and reputation with proactive, cloud-native video security and access control solutions

Avigilon Unity is defining the future of protection through innovative high-definition surveillance solutions.

Axis is the global market leader in network video with products and solutions based on innovative, open techology platforms that focus on security surveillance and remote monitoring.

Excel provides the perfect cabling infrastructure platform for all your security requirements.

Fluke Networks are the market leader for testing solutions for data cabling and networks.

Hikvision is a provider of innovative security products and solutions which advance the core technologies of audio and video encoding, video image processing, and related data storage.

IndigoVision design your system end-to-end to provide a powerful, seamless, and flexible security solution.

Milestone Systems is the global industry leader in true open platform IP video management software.

MOBOTIX, is the market leader in high resolution video systems.

Paxton is the UK designer and manufacturer of market leading electronic access control.

Pelco is a global leader in the design, development, and manufacture of predictive video security solutions.

Raytec manufactures Infra-red and 'White Light' illuminators using the latest surface mount LED technology.

Ruijie are a global industry-leading manufacturer for Wired and Wireless network infrastructure products and solutions.

Secure Logiq design servers specifically for HD surveillance with the fastest performance, the biggest storage, the most resilience and the best value.

Security Trade Products offers electric locks which are designed to be used with keypads, proximity, card swipe and door entry systems.

Suprema is a leading global provider of biometrics and security technology. By combining world renowed biometric algorithms with superior engineering, Suprema continually designs and develops industry leading products and solutions.

Tripp Lite by Eaton manufacture an extensive range of UPS power and connectivity solutions.

Uniti provide Uninterruptible Power Supply (UPS) Solutions delivering state-of-the-art power protection and management Solutions

VSS specialises in offering video appliances that are pre-engineered with Milestone XProtect®, Seagate Skyhawk surveillance-grade drives and its state-of-the-art Storage Accelerator.

Infrastructure Product Range

The **Excel** brand is a world-class premium performance end-to-end infrastructure solution which is owned and distributed throughout the world, and exclusively by Mayflex in the UK.

We offer a 25 year product and application warranty as standard on all installations completed by an accredited Excel Partner.

Excel was the first infrastructure vendor to remove single-use plastic from the majority of the Excel product packaging.

Products in the Excel range include:

Copper

Fibre

Voice

Coaxial

Racks

FTTx/Residential

Power Distribution Outlets

Containment Systems

Labelling

ENVIRON Racks

ENVIRON

The ENVIRON range of racks, cabinets and open frames offer exceptional quality and an extensive range that makes them ideal for a wide range of applications in the enterprise, data centre, security market and for every day cabling applications.

The full range of Environ racks are assembled in Birmingham where quality control is an integral part of the process to ensure that the racks are built to the highest standard, each and every time.

Excel holds large stocks across the range and offer free next day delivery to the UK mainland, whatever the size of rack.

Networking Product Range

Mayflex offers a wide range of enterprise grade switching and wireless technology from leading vendors.

The depth of technology in our portfolio allows our customers to take advantage of the modern day IoT and traditional enterprise opportunities that are available, in this mobile and technologically advanced world.

Our networking product range includes:

+ **Wired Ethernet (Switching)**
+ **Wireless Ethernet (WiFi)**
+ **Software Defined Networking (SDN)**
+ **UPS Power Management**

Pre-Configuring Network Switches

SPECIALIST
SUPPORT
SERVICES

Take advantage of our service which saves you time by pre-configuring a network switch, allowing for faster and secure deployment.

Switches are powered up to eliminate DOA products

A full audit trail of handover documentation including switch names, IP and MAC addresses is provided

VLAN creation and Rapid Spanning-tree configuration can be deployed

Mayflex Academy

The Mayflex Academy provides customers with access to certified vendor training courses.

To review course availability and to reserve a place visit our website **www.mayflex.com**.

We also have the **Mayflex Academy Video Channel on YouTube** that has a wide range of tutorial videos available to assist Mayflex customers.
Make sure you subscribe to the channel to receive regular updates **https://www.youtube.com/c/mayflex**

Specialist Support Services

Designed with our customers in mind we offer a range of services, which are ideal for projects with limited time available onsite for installation or for rapid deployment projects.

Having a trusted partner that can deliver fully tested, readymade or ready configured and pre-assembled solutions helps remove the pressure.

Our range of Specialist Support Services are carried out by our team of trained experts who are located in our Birmingham headquarters and can also be carried out on site by our team, for certain services.
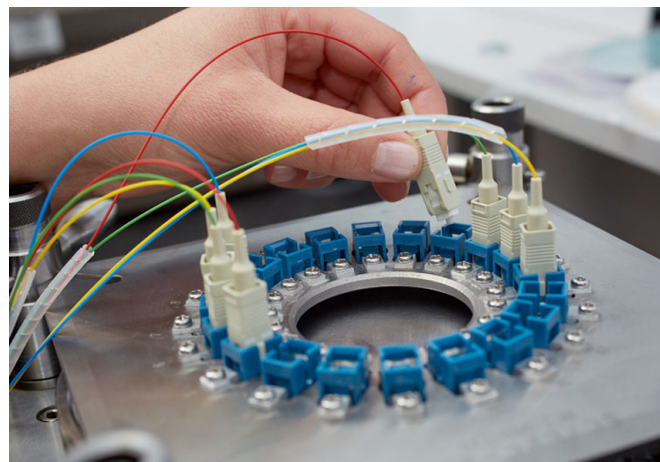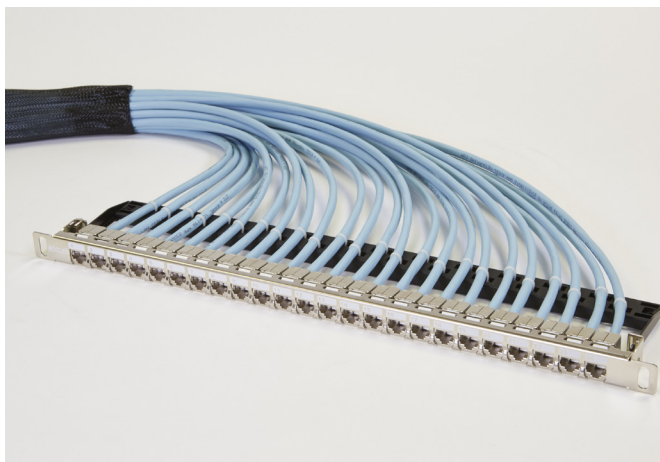
Specialist Support Services Include:

+ Pre-Staging IP Devices

Products include: IP Cameras, servers, recorders, DVR's, storage units, IP access control systems, servers, components and network switches.

Features: Loading IP addresses, software, updating software/firmware, setting of parameters and passwords, device labelling, DOA and Soak testing

+ Camera & Bracket Spraying

Spray the cameras to match the environment they are being installed in. We offer a bespoke colour matching service if a colour sample is provided or we can match any RAL colour.

+ Product Labelling

Laser-engraved labels printed to your specific requirements on fade proof acrylic which leads to long term quality and reliability.

Products that can be labeled include: Cabinets, patch panels, GOP boxes, outlet modules and other pre-terminated solutions.

+ Pre-Terminated Copper Assemblies

Features: Available in Category 5e, 6, 6A and 7A – Screened (FTP) or Unscreened (UTP), pre-labelled, single assemblies or loomed keystone jack panels, labelled panels.
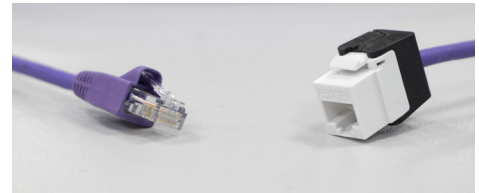
+ Pre-Terminated Fibre Assemblies

Features: Available in OM1, OM2, OM3, OM4, OM5 and OS2, available in all core counts from 2 to 24, machine polished, pre-labelled, fitted with protection both ends, plug and play.
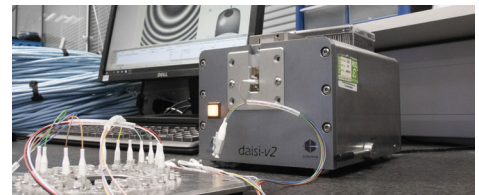
+ Configured Racks

We can install the majority of kit that you need and deliver it ready configured to site.

Features: PDUs – horizontal & vertical, fan trays, patchcord/cable management, shelves - all types and pre-labelled.

+ On Site Cabinet Assembly

Flat packed racks are delivered to site, our team will visit the location, position the rack(s) and build them to the agreed specification.

We can provide a full Q.C inspection of the built rack(s) and provide a handover to customers along with providing method statements and risk assessments.

+ AEM Support Services

Mayflex's AEM support team are on hand to help you with managing your AEM testers, including organising the annual calibration, providing technical support and the hire of an AEM tester if required at any point.
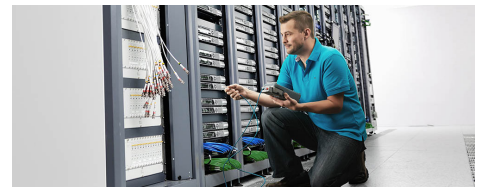
+ Fluke Support Services

Available to all customers who purchase a Fluke Networks unit with gold support via Mayflex. The Mayflex team will act as a single point of contact between yourself and Fluke networks to book such things as calibrating your unit and arranging any repairs.

Mayflex Website

The Mayflex website is a great source for information on Mayflex and the full portfolio of vendors that we sell and support. You can find products easily through the online catalogue via a part number, navigation or key search terms.

Each product includes a specification sheet and downloads such as DOP's, relevant videos, etc.
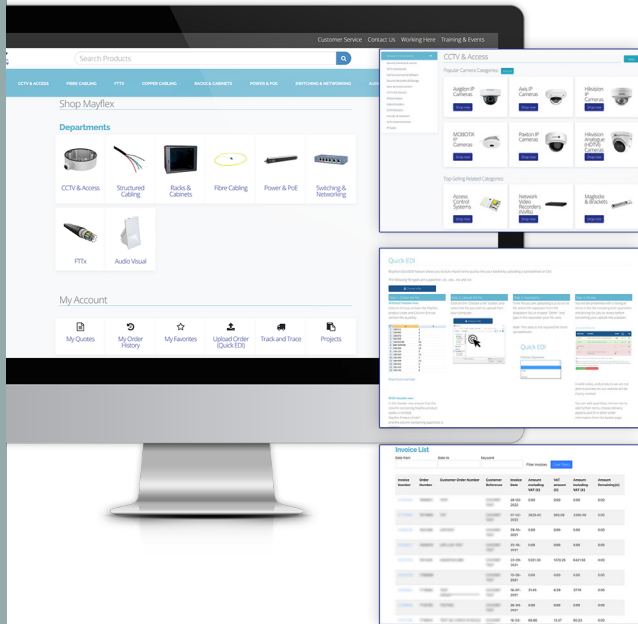
Through the Mayflex Webshop you can:

+ View your pricing, specific to your account
+ Produce online quotes
+ Quick EDI, upload a list of product codes and quantities to place your order
+ Set up 'Favourites' lists for items that you order on a regular basis
+ View your invoice history
+ Track the status of your order
+ Check your credit limit, account balance and term
+ View product promotions online

Visit the website – www.mayflex.com

Mayflex App

Just '**Tap the App**'
The Mayflex app enables you to order products on the move at any time to suit you and it's perfect for engineers out on site.

+ Search & browse the catalogue from your mobile device or tablet
+ Scan product barcodes to add products to your basket
+ Place orders on the move
+ Order cut cable
+ Order up until 8.00 p.m. for next free delivery
+ Download spec sheets
+ Download Excel 'How to Videos'
+ Set up favourites lists
+ Receive product promotions

Find out more information and download the app
www.mayflex.com/mayflex-app

Ways to order from Mayflex

Wherever you are based or however you prefer to work, it's easy to order from us:

Mayflex Webshop

www.mayflex.com

Available 24/7

Order until 8.00 p.m. for next day free delivery to the UK Mainland

View pricing, stock availability, create favourites lists, Order Cut Cable, Upload your Order (Quick EDI), download tech specs

Mayflex App

www.mayflex.com/mayflex-app

Available 24/7

Order until 8.00 p.m. for next day free delivery to the UK Mainland

View pricing, stock availability, create App favourites lists, Order Cut Cable download tech specs

Sales Office

Call 0121 326 2228

Speak to our experienced teams. Call from 8.00 a.m. to 6.00 p.m.

Email and Buy Now

securitysales@mayflex.com

Email your orders or simply click the 'Buy Now' button on any Mayflex quotes to place your order.

Trade Counter

Order via the Webshop, App, Sales Office or Email to collect from the Trade Counter at Birmingham HQ – B6 7JJ

Open from 6.00 a.m. to 6.00 p.m.

Mayflex, Excel House, Junction Six Industrial Park, Electric Avenue, Birmingham, B6 7JJ
Tel: 0121 326 2228, Email: securitysales@mayflex.com, Web: www.mayflex.com

Infrastructure

Copper Cabling Systems	excel
Fibre Optic Cabling Systems	excel
PON Systems	excel
FTTx Systems	excel
Voice Cabling Systems	excel, global invacom
Cabinets, Racks & Enclosures	APC, Chatsworth Products, excel, U Systems
Data Centre Cooling solutions	U Systems
Containment, Power Distribution & Protection	CABLOFIL, excel
Aisle Containment	Nub Solutions
Tooling and Testing	AEM, AFL NOYES, BI Communications, FLUKE networks, Fujikura Europe Ltd, NETSCOUT
Installation Accessories	cable lay, sharpmark solutions

Networking

Wired Ethernet Switching Solutions	level one, Ruijie Reyee
Wireless Ethernet WiFi	level one, Ruijie Reyee
Environmental & Security Threat Management	APC NetBotz, APC by Schneider Electric
Power Management	APC by Schneider Electric, excel, TRIPP LITE by EATON, ONITI

IP Security

CCTV Cameras	AVIGILON ALTA, AVIGILON UNITY, AXIS COMMUNICATIONS, IndigoVision, HIKVISION, MOBOTIX, PELCO
Image Recording & Storage	AVIGILON ALTA, AVIGILON UNITY, AXIS COMMUNICATIONS, HIKVISION, PELCO, SECURE LOGIQ, veracity, VSS Video Storage Solutions
Cloud Security Solutions	AVIGILON ALTA
Infra-red & 'White Light' Illuminators	rayTEC
Transmission	HIKVISION, veracity
Video Management Software	AVIGILON ALTA, AVIGILON UNITY, AXIS COMMUNICATIONS, HIKVISION, IndigoVision, milestone, MOBOTIX, PELCO
Video Content Analytics	AVIGILON ALTA, AVIGILON UNITY, AXIS COMMUNICATIONS, HIKVISION, milestone, MOBOTIX, PELCO
Access Control	AVIGILON ALTA, AVIGILON UNITY, AXIS COMMUNICATIONS, HIKVISION, Paxton, suprema
Training	Net training, excel

Please note that we regularly update our brand portfolio, please check **www.mayflex.com/brands** for the latest information

Why work with Mayflex?

8

+ Order online up to 8pm for FREE next day delivery

98%
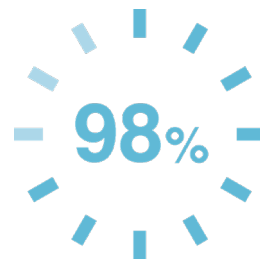
+ Large stock availability 98% of orders fulfilled from stock

+ Access to a knowledgeable sales team and technical support

+ Advice and support with product selection and system design

+ Track and Trace your deliveries

+ Trade counter located at Birmingham HQ for those last-minute requirements

+ Specialist Support Services, including pre-staging IP devices and camera spraying

Speak to the team on
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or email securitysales@mayflex.com

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