Connected by excel

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Connected by one solution.

Choosing the right cabling infrastructure solution for your business is critical; it no longer provides just the connectivity for your IT system, it is the foundation of a modern building management system (BMS). Making the right choice creates a future proof, high performance, flexible platform from which your business can gain efficiency and cost benefits.

Building Management Systems are now more prevalent across many businesses and allow them to run multiple services across one network including: access control, wireless, IP Security, Environmental Control and Lighting to name but a few. The benefits of doing this are huge, businesses can monitor, manage and integrate these services far more efficiently and as a result save time and costs.

Smart thinking

The Internet of Things (IoT) is a term used to describe the growing number of devices being connected to the internet and one another which through the use of sensors, machine to machine (M2M) communications and analytics help us become smart in our homes, businesses and cities. Improving efficiencies, safety, health, time, use of energy and reducing costs. To bring it all together, data centres and cloud providers need to have a solid reliable infrastructure solution as their base foundation.

That's where Excel comes in, infrastructure for the Internet of Things.

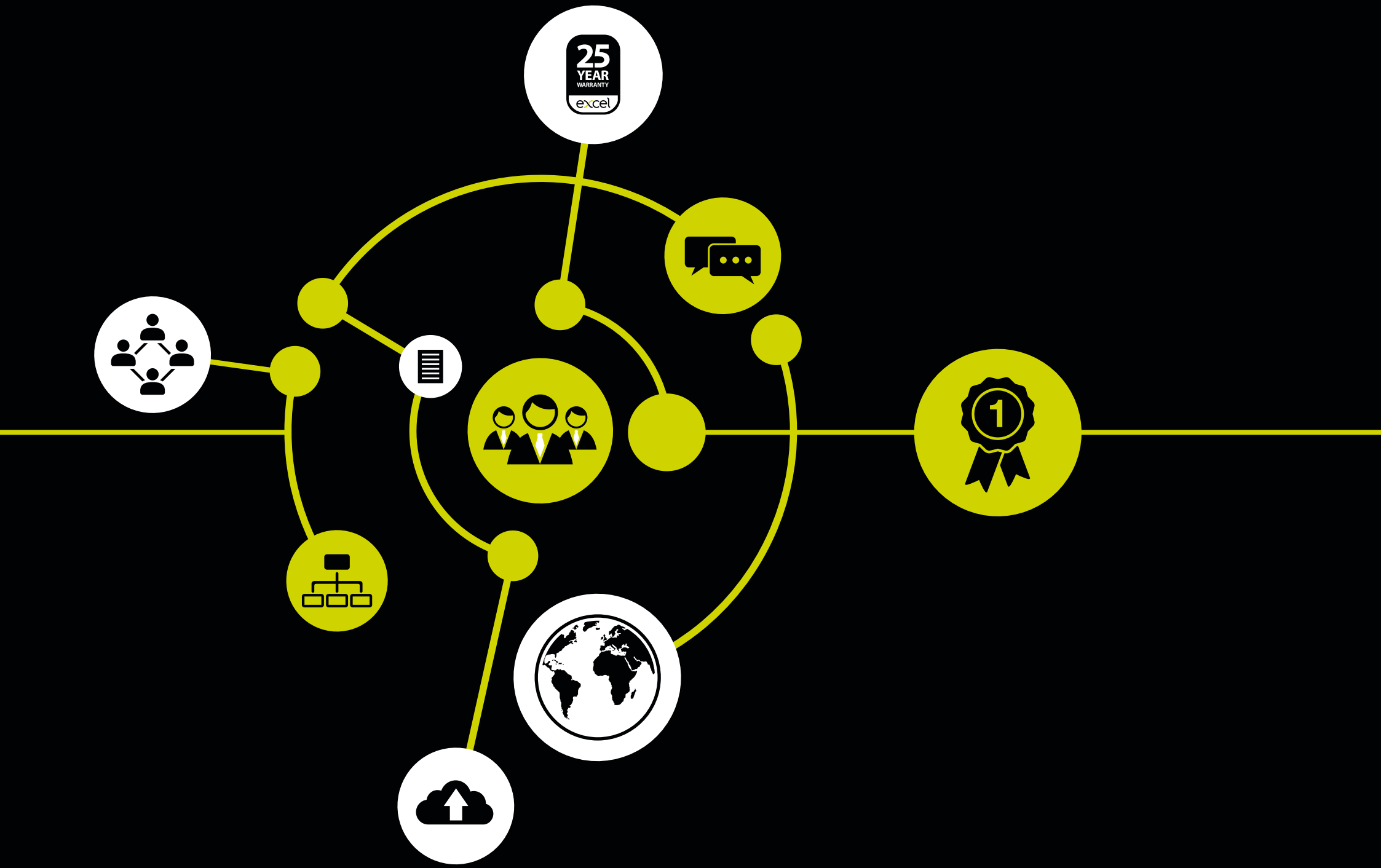
Connected by innovation.

Excel is a world-class premium performance end-to-end infrastructure solution – designed, manufactured, supported and delivered – without compromise.

Excel is driven by a team of industry experts, ensuring the latest innovation and manufacturing capabilities are implemented to surpass industry standards for quality and performance, technical compliance and ease of installation and use. Our emphasis is on compatibility and standards compliance ‘from cable to rack’, reliability and product availability.

Outstanding performance

With a focus on system performance, independent verification and a 25 year product and application warranty, when installed by an accredited Excel Partner, it’s easy to see why this is the system of choice across so many organizations and different vertical markets.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Connected by growth.

The meteoric rise of the brand reflects a growing demand throughout EMEA for a reliable, standards-compliant, readily available, structured cabling and racking system. Excel is able to deliver this mix through a growing base of distributors and integrators across the region, which combine to make the brand an increasingly viable option.

Excel is the complete trusted solution. Since the brand was launched to the UK market in 1997, Excel has enjoyed formidable growth and is sold in over 70 countries throughout EMEA. Excel has offices in Birmingham, St Neots and City of London in the UK and in Dubai in the United Arab Emirates.

Proven solution

Our end customers are numerous across all verticals and include installations at News UK (London), City of Westminster College (London), Tullow Oil (London), Friends Arena (Stockholm), ING Bank (London), Rockstar Productions (Edinburgh) and the Four Seasons Hotel (Dubai) and many others which can be referenced via our website. The Excel solution is totally scalable and is suitable for the smallest installation to the largest. When required each installation is backed by the 25 year warranty when installed by an accredited Excel Partner.

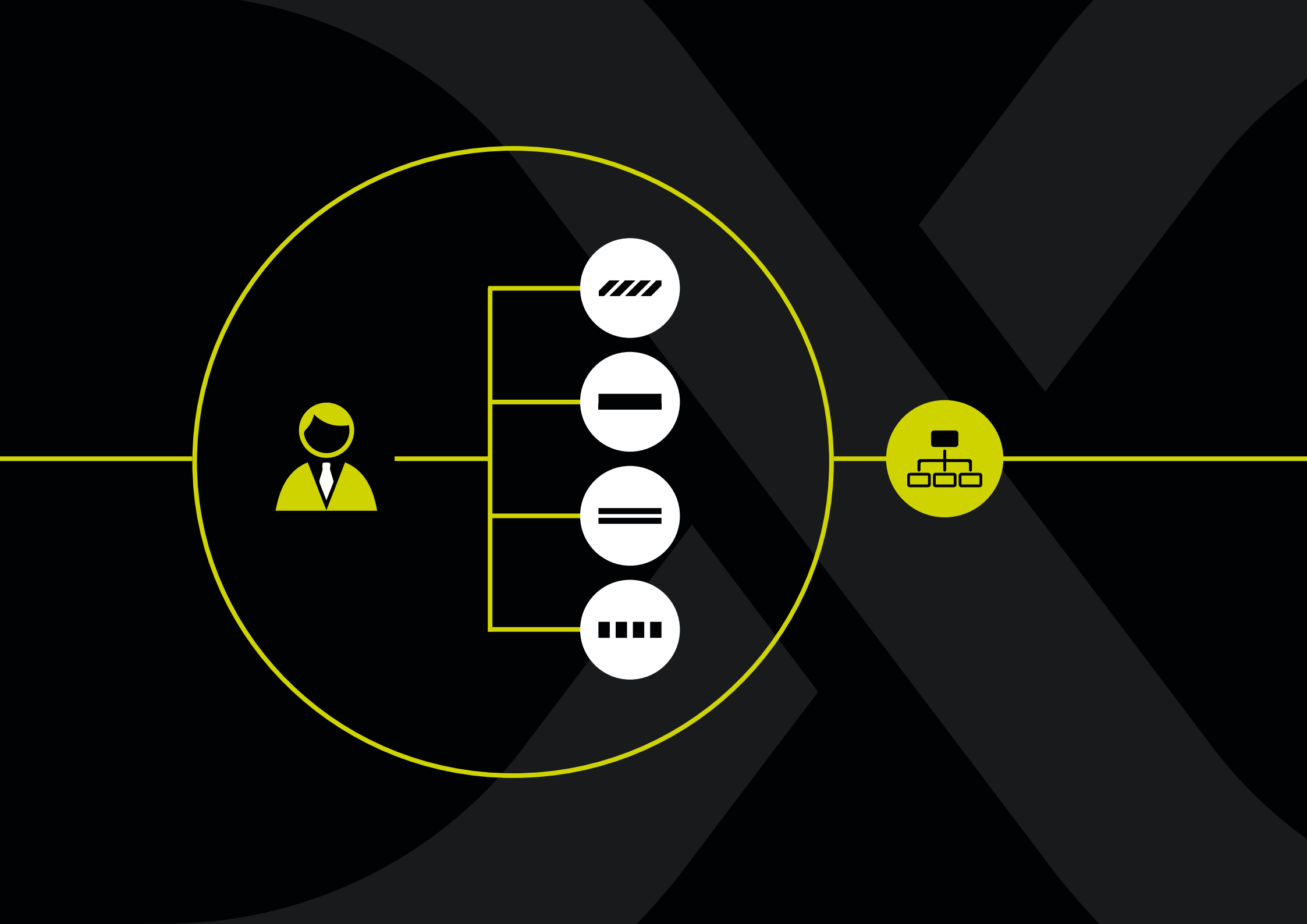
Infrastructure. Connected by choice.

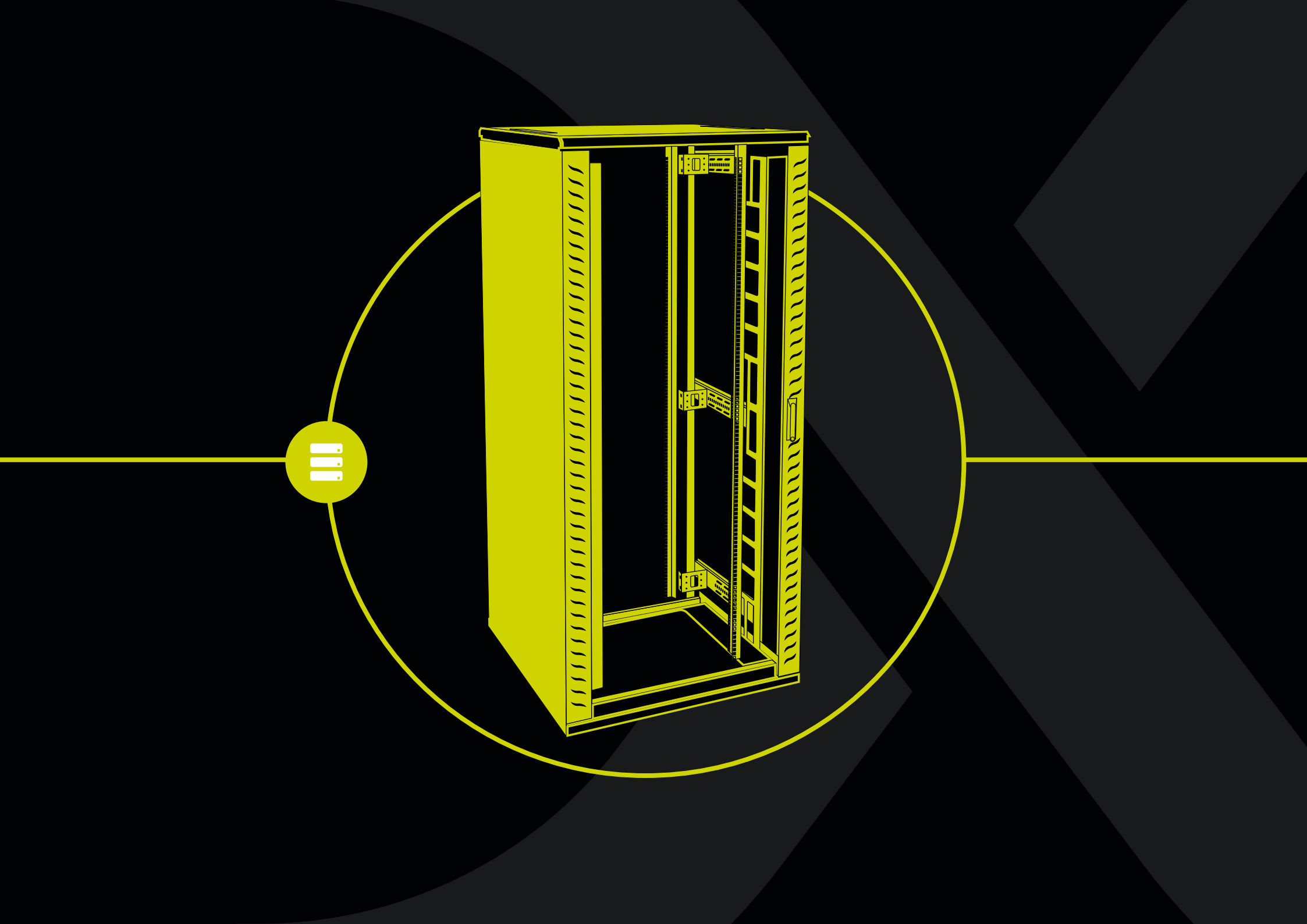
The Excel Copper solution provides an unprecedented range with numerous options on cable, patch panels, modules and patch leads to suit every application. Within our Category 7A, 6A, 6 and 5e solutions, there are innovative high density products ideal where space is at a premium and mixed use patch panels that allow you to install both copper and fibre in one patch panel.

The Excel solution boasts an industry leading third party verification programme where certificates are issued by leading test houses Delta and 3P, following factory and product auditing – this provides complete assurance that the products meet the required standards.

What you need, when you need it.

The Excel Fibre Optic range provides a comprehensive choice of products including cable, patch panels, patch cords, connectors, adaptors and accessories, available in both multimode and singlemode. Where time and space is limited, the Excel Excelerator range of pre-terminated products includes Distribution, Break-out, Mini Break-out cables and high density MTP cables designed for next generation Ethernet speeds of 40 and 100 Gigabit, ideal for – and in use – in many data centres throughout EMEA.





Environ.
Connected by excellence.

Environ racks are assembled in the UK and provide a choice of 5 designs from wall enclosures through to open frames, to high load bearing server racks. Each Environ design has a choice of sizes and colours, with features and benefits to ensure that the kit held within them is stored in the most efficient way, air flow and cable management is proficient, with great aesthetics.

Mix. Match. Monitor. Measure.

Excel offer a range of standard PDUs available in numerous socket types and sizes, together with options for a modular PDU that allows you to mix and match your power requirements and our Intelligent PDU range allows you to monitor and manage your power requirements remotely.

Excel.
Connected by partnerships.

Our partners are key to the quality of the service and support delivered to complement the ‘without compromise’ approach we take to product design.

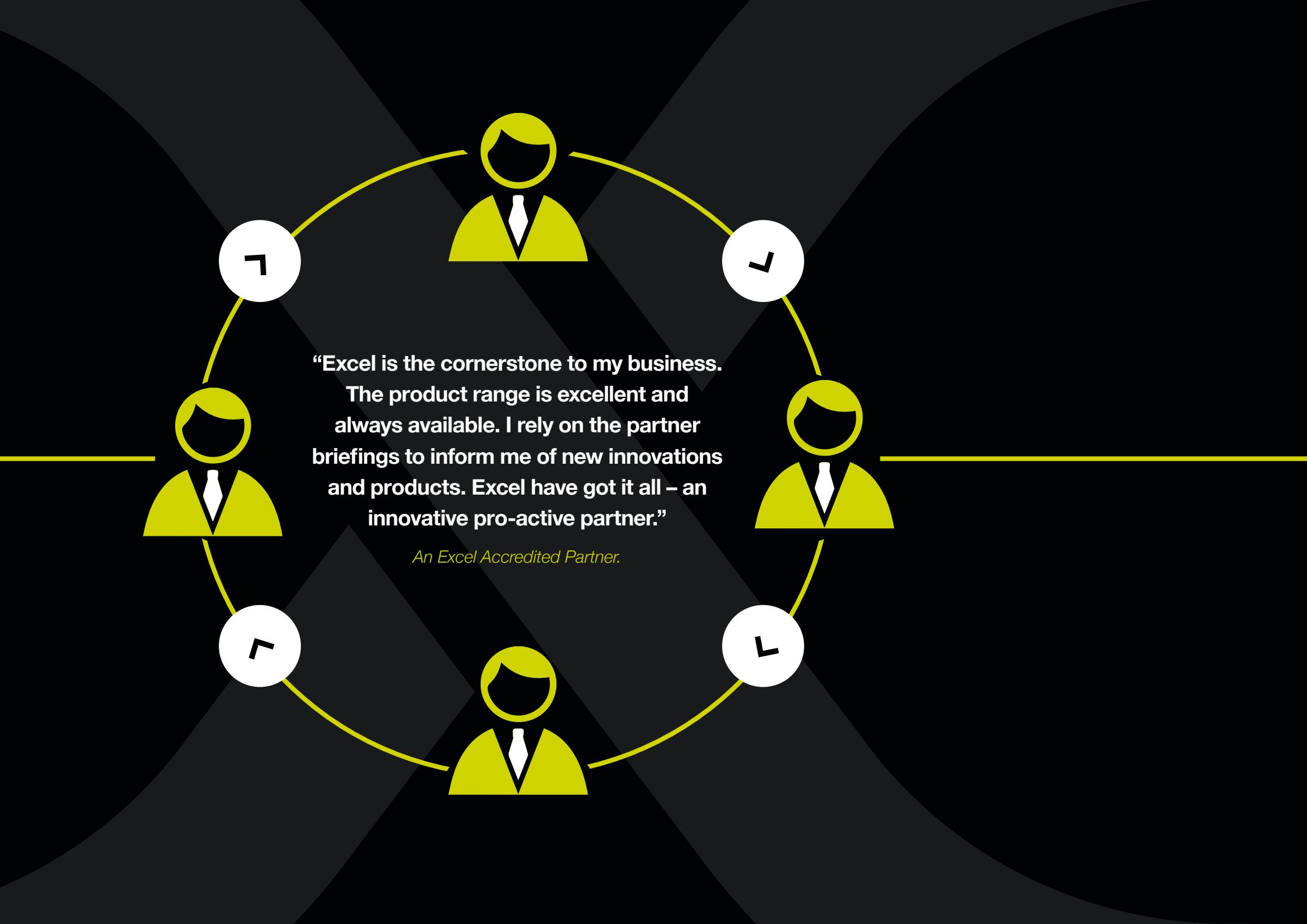
We train and continually assess installation companies throughout EMEA providing classroom and online training courses and assessment programmes.

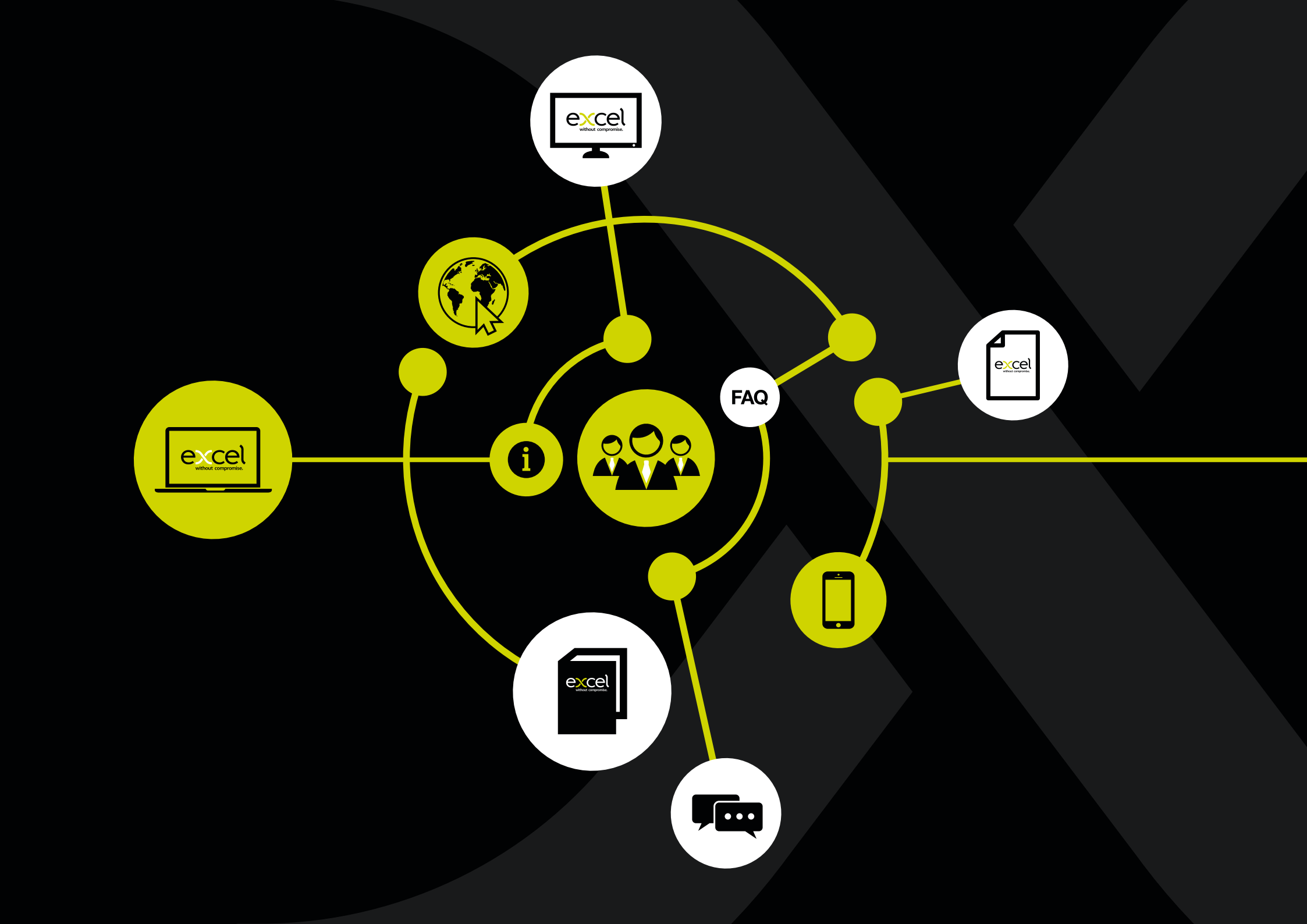
Once a company or engineer meets the required standard, partner status is awarded enabling these organizations to offer the comprehensive 25 year warranty for copper, fibre, voice and the Environ Racks and are supported by Excel Distribution partners throughout EMEA. Training and accreditation is renewed bi-annually, on demand or at the launch of new Excel solutions or industry standards.

Our partners attend annual Excel briefing events where we provide solution, industry, best practice and sales and marketing support updates.

Peace of mind

Our Excel warranty provides a 25 year product and applications assurance of compliance with industry performance standards appropriate to the class of cabling installed. It covers copper, fibre, voice and even the Environ range when designed, supplied and installed as part of a total Excel solution by an accredited Excel Partner.


“Excel is the cornerstone to my business. The product range is excellent and always available. I rely on the partner briefings to inform me of new innovations and products. Excel have got it all – an innovative pro-active partner.”
An Excel Accredited Partner.


excel
without compromise.
FAQ

Excel.
Connected by knowledge.

With so many products in the Excel portfolio we've created numerous tools to help you select the right product for each requirement.

Our marketing tool kit includes:

Excel website – www.excel-networking.com

From the website you can view and search for products through the online catalogue, download specification sheets and Delta certificates and gain access to all of the marketing materials and videos available on Excel.

Excel Encyclopaedia

This industry leading reference guide has been written to provide an overview on structured cabling in general as well as the ultimate guide to the Excel solution.

Excel How To Videos

We have a series of videos that show the 'best practice' when installing Excel products and numerous other videos that cover Environ, MTP etc.

Excel White Papers

Our white papers provide technical commentary on relevant industry topics and are written by our technical experts who also sit on various standards committees.

There are product brochures, catalogues, newsletters and case studies that are also available to download from www.excel-networking.com

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Head Office
Excel House
Junction Six Industrial Park
Electric Avenue
Birmingham
B6 7JJ
United Kingdom

Tel: +44 121 326 7557
Email: enquiries@excel-networking.com

Middle East & Africa Headquarters
PO Box 293695
Office 11A, Gold Tower
Cluster I
Jumeirah Lake Towers
Dubai
United Arab Emirates

Tel: +971 4 421 4352
Email: salesme@excel-networking.com

www.excel-networking.com