

IP Security Solutions.



All together.

Introduction to Mayflex

Our mission is to be the **'Partner of Choice'** in a Connected World - **Powered by Difference**. **Mayflex** is part of **Sonepar**, a global market leader in B-to-B distribution of **electrical products, solutions and related services** with a turnover in excess of 26.4 Billion Euros.

What's in our Security Range?

- + **IP Cameras** – IP Surveillance products suitable for the smallest of sites through to multi location solutions.
- + **Cloud Video Security Solutions** – protect people, property and data anywhere with an open cloud-native approach.
- + **Analogue Cameras** – High definition video, plug and play through coaxial cable.
- + **Video Management Software (VMS)** – Take full control with open platform IP video management.
- + **Image Recording and Storage** – Record, store and access your data and images locally or remotely in an easy and bandwidth efficient manner.
- + **Infra-red and 'white light' Illuminators** – Don't get left in the dark, illuminate your images with our lighting options.
- + **Transmission** – The nuts and bolts to any application, we have a range of quality products to suit any need.
- + **Access Control** – IP network based door access solutions with policy based management software.
- + **Intruder Alarms** – professional wireless intruder alarms.
- + **Access Barriers** – Including Interior Security Gates, External Perimeter Security and Turnstiles.



Why Choose Mayflex?

- + Best in class portfolio of products from the most innovative vendor partners
- + Get all your infrastructure, networking and IP security solutions from one supplier

The Mayflex Team

- + The dedicated security sales team, available to help with your security product selection and system design
- + Our sales team, provide dedicated, expert account management
- + In-house pre-sales, committed to supporting your security requirements
- + The proactive sales team, specialise in our IP Security product range
- + Technical support available on the phone from 8am to 6pm, 5 days a week

Paxton¹⁰



Security Vendors

AEM provides solutions for testing data cable, networks and security camera installations.



Paxton is the UK designer and manufacturer of market leading electronic access control.



AVA empowers organisations to protect people, businesses, and reputation with proactive, cloud-native video security.



Pelco is a global leader in the design, development, and manufacture of predictive video security solutions.



Agent Vi is a leading provider of open architecture, video analytics software. Solutions include real-time video analysis and alerts, forensic search and post-event analysis.



Raytec manufactures Infra-red and 'White Light' illuminators using the latest surface mount LED technology.



Avigilon is defining the future of protection through innovative high-definition surveillance solutions.



Security Trade Products offers electric locks which are designed to be used with keypads, proximity, card swipe and door entry systems.



Axis is the global market leader in network video with products and solutions based on innovative, open technology platforms that focus on security surveillance and remote monitoring.



Suprema is a leading global provider of biometrics and security technology. By combining world renowned biometric algorithms with superior engineering, Suprema continually designs and develops industry leading products and solutions.



Edgecore Networks Corporation is a professional networking solution provider offering a complete range of enterprise-level and service provider networking equipment.



Tether Technologies hybrid cloud video surveillance system combines the best elements of an NVR, cloud camera and VMS.



Fluidmesh Networks' solutions cover wireless point-to-point, point-to-multipoint and mesh networks with an unparalleled level of reliability, flexibility and ease of use.



Venzo Secure is the global industry leader in true open platform IP video management software.



Hikvision is a provider of innovative security products and solutions which advance the core technologies of audio and video encoding, video image processing, and related data storage.



VSS specialises in offering video appliances that are pre-engineered with Milestone XProtect®, Seagate Skyhawk surveillance-grade drives and its state-of-the-art Storage Accelerator.



IndigoVision products, from architecture to hardware and software, are designed to enhance your security.



Wavestore provide an independent, open platform video management software (VMS)



Milestone Systems is the global industry leader in true open platform IP video management software.



Tripp Lite by Eaton manufacture an extensive range of UPS power and connectivity solutions.



MOBOTIX is the market leader in high resolution video systems.



Wanzl specialists in Access Barriers - Including Interior Security Gates, External Perimeter Security and Turnstiles.



Infrastructure Product Range



The **Excel** brand is a world-class premium performance end-to-end infrastructure solution which is owned and distributed throughout the world, and exclusively by Mayflex in the UK.

We offer a 25 year product and application warranty as standard on all installations completed by an accredited Excel Partner.

Excel was the first infrastructure vendor to remove single-use plastic from the majority of the Excel product packaging.



Products in the Excel range include:

Copper **Fibre** **Voice**

Coaxial **Racks** **FTTx/Residential**

Power Distribution Outlets **Containment Systems** **Labelling**

25 YEAR WARRANTY
excel

ENVIRON Racks

The ENVIRON range of racks, cabinets and open frames offer exceptional quality and an extensive range that makes them ideal for a wide range of applications in the enterprise, data centre, security market and for every day cabling applications.

The full range of Environ racks are assembled in Birmingham where quality control is an integral part of the process to ensure that the racks are built to the highest standard, each and every time.

Excel holds large stocks across the range and offer free next day delivery to the UK mainland, whatever the size of rack.

ENVIRON



Networking Product Range

Mayflex offers a wide range of enterprise grade switching and wireless technology from leading vendors.

The depth of technology in our portfolio allows our customers to take advantage of the modern day IoT and traditional enterprise opportunities that are available, in this mobile and technologically advanced world.

Our networking product range includes:

- + **Wired Ethernet (Switching)**
- + **Wireless Ethernet (WiFi)**
- + **Software Defined Networking (SDN)**
- + **UPS Power Management**



Pre-Configuring Network Switches



Take advantage of our service which saves you time by pre-configuring a network switch, allowing for faster and secure deployment.



Mayflex Academy



The Mayflex Academy provides customers with access to certified vendor training courses.

To review course availability and to reserve a place visit our website www.mayflex.com.

We also have the **Mayflex Academy Video Channel on YouTube** that has a wide range of tutorial videos available to assist Mayflex customers.

Make sure you subscribe to the channel to receive regular updates <https://www.youtube.com/c/mayflex>

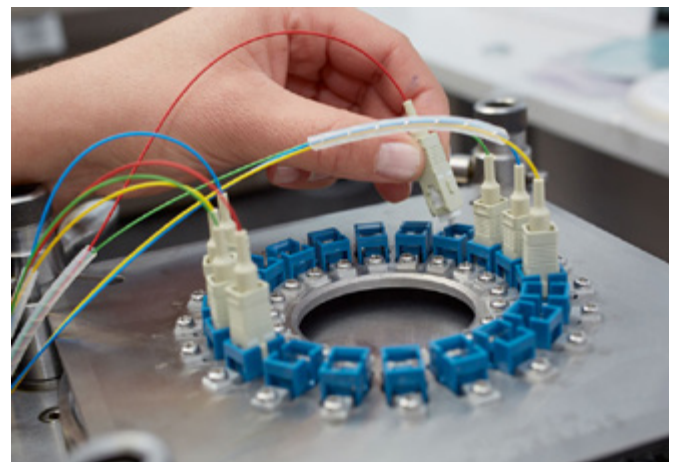
Specialist Support Services



Designed with our customers in mind we offer a range of services, which are ideal for projects with limited time available onsite for installation or for rapid deployment projects.

Having a trusted partner that can deliver fully tested, readymade or ready configured and pre-assembled solutions helps remove the pressure.

Our range of Specialist Support Services are carried out by our team of trained experts who are located in our Birmingham headquarters and can also be carried out on site by our team, for certain services.



Specialist Support Services Include:

+ Pre-Staging IP Devices

Products include: IP Cameras, servers, recorders, DVR's, storage units, IP access control systems, servers, components and network switches.

Features: Loading IP addresses, software, updating software/firmware, setting of parameters and passwords, device labelling, DOA and Soak testing



+ Camera & Bracket Spraying

Spray the cameras to match the environment they are being installed in. We offer a bespoke colour matching service if a colour sample is provided or we can match any RAL colour.



+ Product Labelling

Laser-engraved labels printed to your specific requirements on fade proof acrylic which leads to long term quality and reliability.

Products that can be labeled include: Cabinets, patch panels, GOP boxes, outlet modules and other pre-terminated solutions.



+ Pre-Terminated Copper Assemblies

Features: Available in Category 5e, 6, 6A and 7A – Screened (FTP) or Unscreened (UTP), pre-labelled, single assemblies or loomed keystone jack panels, labelled panels.



+ Pre-Terminated Fibre Assemblies

Features: Available in OM1, OM2, OM3, OM4, OM5 and OS2, available in all core counts from 2 to 24, machine polished, pre-labelled, fitted with protection both ends, plug and play.



+ Configured Racks

We can install the majority of kit that you need and deliver it ready configured to site.

Features: PDUs – horizontal & vertical, fan trays, patchcord/cable management, shelves - all types and pre-labelled.



+ On Site Cabinet Assembly

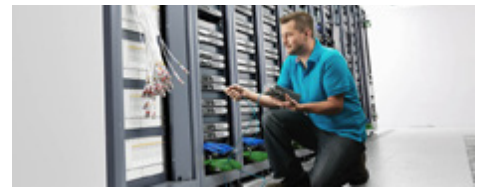
Flat packed racks are delivered to site, our team will visit the location, position the rack(s) and build them to the agreed specification.

We can provide a full Q.C inspection of the built rack(s) and provide a handover to customers along with providing method statements and risk assessments.



+ AEM Support Services

Mayflex's AEM support team are on hand to help you with managing your AEM testers, including organising the annual calibration, providing technical support and the hire of an AEM tester if required at any point.



+ Fluke Support Services

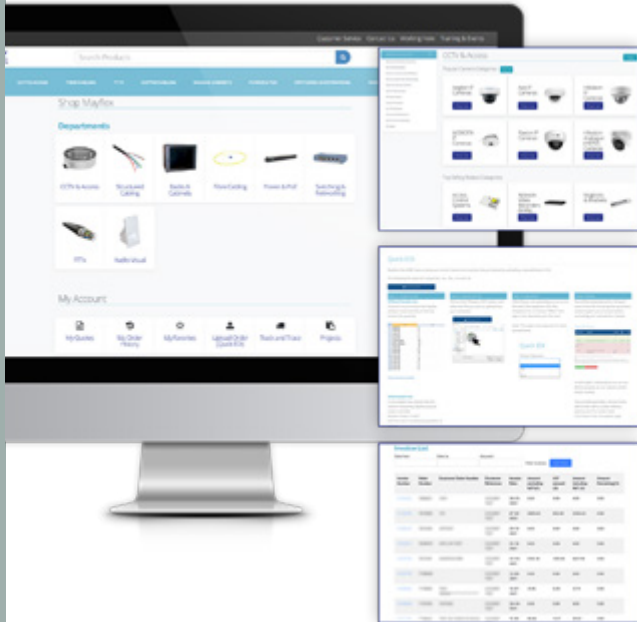
Available to all customers who purchase a Fluke Networks unit with gold support via Mayflex. The Mayflex team will act as a single point of contact between yourself and Fluke networks to book such things as calibrating your unit and arranging any repairs.



Mayflex Website

The Mayflex website is a great source for information on Mayflex and the full portfolio of vendors that we sell and support. You can find products easily through the online catalogue via a part number, navigation or key search terms.

Each product includes a specification sheet and downloads such as DOP's, relevant videos, etc.



Through the Mayflex Webshop you can:

- + View your pricing, specific to your account
- + Produce online quotes
- + Quick EDI, upload a list of product codes and quantities to place your order
- + Set up 'Favourites' lists for items that you order on a regular basis
- + View your invoice history
- + Track the status of your order
- + Check your credit limit, account balance and term
- + View product promotions online

Visit the website – www.mayflex.com

Mayflex App

Just 'Tap the App'

The Mayflex app enables you to order products on the move at any time to suit you and it's perfect for engineers out on site.



- + Search & browse the catalogue from your mobile device or tablet
- + Scan product barcodes to add products to your basket
- + Place orders on the move
- + Order cut cable
- + Order up until 8.00 p.m. for next free delivery
- + Download spec sheets
- + Download Excel 'How to Videos'
- + Set up favourites lists
- + Receive product promotions

Find out more information and download the app www.mayflex.com/mayflex-app

Ways to order from Mayflex

Wherever you are based or however you prefer to work, it's easy to order from us:



Mayflex Webshop

www.mayflex.com

Available 24/7

Order until 8.00 p.m. for next day free delivery to the UK Mainland

View pricing, stock availability, create favourites lists, Order Cut Cable, Upload your Order (Quick EDI), download tech specs

Mayflex App

www.mayflex.com/mayflex-app

Available 24/7

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View pricing, stock availability, create App favourites lists, Order Cut Cable download tech specs

Sales Office

Call 0800 75 75 65

Speak to our experienced teams.
Call from 8.00 a.m. to 6.00 p.m.

Email

Sales@mayflex.com

Email your orders

Trade Counter

Order via the Webshop, App, Sales Office or Email to collect from the Trade Counter at Birmingham HQ – B6 7JJ

Open from 6.00 a.m. to 6.00 p.m.

Mayflex, Excel House, Junction Six Industrial Park, Electric Avenue, Birmingham, B6 7JJ
Tel: 0800 75 75 65, Email: sales@mayflex.com, Web: www.mayflex.com

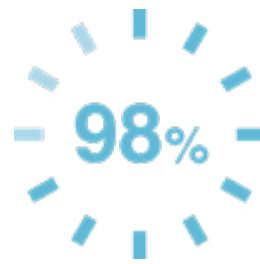
Infrastructure		Networking	
Copper Cabling Systems		Wired Ethernet Switching Solutions	
Fibre Optic Cabling Systems		Wireless Ethernet WiFi	
PON Systems		Environmental & Security Threat Management	
FTTx Systems		Asset Management	
Voice Cabling Systems		Power Management	
Cabinets, Racks & Enclosures			
Data Centre Cooling solutions			
Containment, Power Distribution & Protection			
Aisle Containment			
Tooling and Testing			
Installation Accessories			
Software			
IP Security			
CCTV Cameras			
Image Recording & Storage			
Cloud Security Solutions			
Infra-red & 'White Light' Illuminators			
Transmission			
Video Management Software			
Video Content Analytics			
Access Control			
Access Barriers			
Training			

Please note that we regularly update our brand portfolio, please check www.mayflex.com/brands for the latest information

Why work with Mayflex?



- + Order online up to 8pm for FREE next day delivery



- + Large stock availability
98% of orders fulfilled from stock



- + Access to a knowledgeable sales team and technical support



- + Advice and support with product selection and system design



- + Track and Trace your deliveries



- + Trade counter located at Birmingham HQ for those last-minute requirements



- + Specialist Support Services, including pre-staging IP devices and camera spraying

Speak to the team on
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Mayflex UK

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All together.

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