

## Axis from Mayflex

The perfect combination for smarter security.

### Why Choose Mayflex?

Mayflex is a leading distributor of premium IP-centric security, infrastructure, and networking solutions. Every product and service we offer is carefully selected to meet the evolving needs of our customers and the market.

We're driven by energy, passion, and a commitment to delivering more efficient, effective solutions - empowering your business to thrive.

#### We support you with:

- Deep specialist knowledge
- Extensive stock availability
- Free next business day delivery
- Online ordering until 8pm
- Full delivery tracking
- Hassle-free online returns
- Buy Now for a quick way to complete your orders

#### We go further with:

- Access to our M-Tech demo facility
- Pre-staging services
- Camera and bracket paint spraying
- Complementary infrastructure and networking solutions
- Pre- and post-sales technical support
- Sustainability at the heart of everything we do



**AXIS**  
COMMUNICATIONS

## Why Axis?

Axis puts your needs first. Whether you're planning or deploying smart security solutions, Axis ensures long-term performance, backed by trusted support, innovation, and reliability.

### The Axis Advantage is your advantage:

- Cutting-edge, innovative solutions
- High-quality, reliable tools
- Open ecosystem flexibility
- Unmatched industry expertise
- Personalised support
- Security-first design philosophy

## Partnering with Axis

Axis offers a tiered partner programme - Authorised, Solution Silver, and Solution Gold - each unlocking greater benefits as you grow.

### Partner benefits include:

- A dedicated account manager for tailored sales support
- Lead sharing to drive new business
- System design and engineering support for complex projects
- Exclusive partner events and early product previews
- Joint co-marketing opportunities to amplify your brand

### Ready to talk to Mayflex about your security offering?

Speak to your Mayflex account manager or contact our security sales team:

Tel: **0121 326 2228**

Email: **[securitysales@mayflex.com](mailto:securitysales@mayflex.com)**

Website: **[www.mayflex.com](http://www.mayflex.com)**

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